

BREAKING THE TAX CODE:

Tax Reform and Strategies for Real Estate Investors

Presented by Keystone CPA, INC.



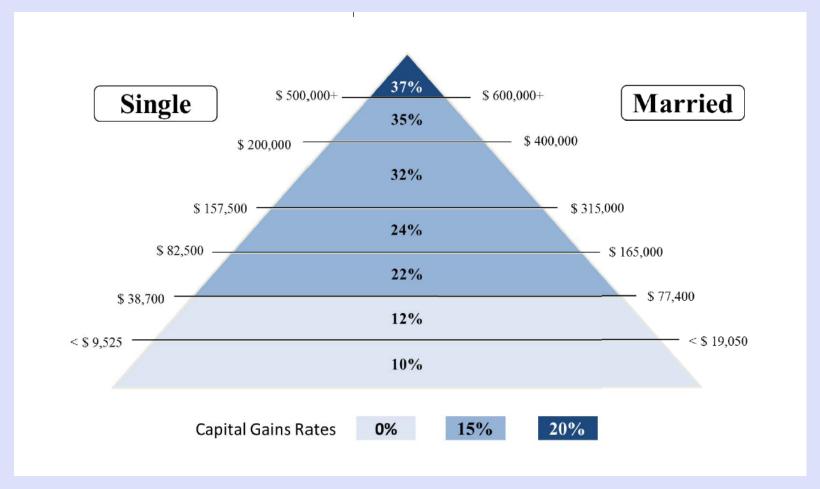








Recent Tax Rates at a Glance*



*Adjusted for inflation each year

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PERSONAL

Deductions

- Standard deductions are doubled & personal exemptions repealed
- Property tax and income taxes limited to \$10k
- Mortgage Interest limited to \$750k
- Home Equity Line of Credit (HELOC) may no longer deductible
- Tax preparation fees, unreimbursed work expense, moving costs, and investment expenses no longer deductible



REAL ESTATE

Deductions

- Property tax deductions are not limited for investors
- Mortgage interest deductions are not limited for rental investors
- HELOC interest is still deductible
- 100% Bonus Depreciation
- \$1M Section 179 immediate expensing (non-residential properties)
- 1031X retained for real estate investments



Choice of Entity?



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C CORPORATIONS

- 21% flat tax rate
- Double taxation
- Total overall rate is 36%



Section 199A

What is the new tax break under Section 199A?

The first 20% of flow-through income may be taxed at zero rate (i.e. Tax-free income)



SECTION 199A

What is flow-through income:

- Partnerships, LLCs, S Corporations
- Schedule C
- Schedule E
- Schedule F



Section 199A

Which real estate related income may qualify for Section 199A tax benefit?

Syndication/Acquisition Fee Income	Yes
Development Income / Flip Profit	Yes
Realtor/broker commissions	Yes
Property Management Income	Yes
Wholesale Income	Yes
Rental Income	Maybe
Interest income	No
Capital Gains/Dividends	No

^{*}Income from W-2 and retirement distributions are not eligible.



CHANGES TO FLOW THROUGH INCOME

20% of flow-through income is tax-free if personal taxable income is under:

- \$157k single
- \$315k married



CHANGES TO FLOW THROUGH INCOME

Those with personal income over the threshold:

- Benefit may be reduced or eliminated depending on your income and type of business you have (service or nonservice)
- Goal is still to get <u>taxable income as low as possible!</u>



WAYS TO MAXIMIZE NEW TAX BREAK

Strategies to Consider:

- Maximizing business and real estate deductions
- Accelerate Depreciation
- Real Estate Professional
- Charitable Giving
- And more....



Retirement Planning





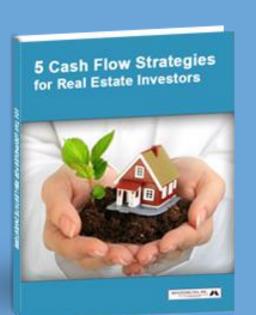
Opportunity Zone



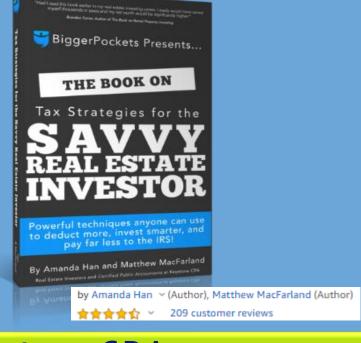




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